



# Merc Consulting

Management & Security Consultants



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**Established in 2011, Merc Consulting was founded on the successful career of its principal Roger O'Shea, a key business leader and innovator in the Irish security industry.**

Utilising the learnings of 30 years of the Irish, UK and European business landscape Roger has built Merc consulting to offer management advice for those businesses on the cusp of change.

We are a results driven consultancy focusing on:

- Management Consultancy
- Business Brokerage
- simPRO Software Solutions





## Management Consultants

Our experienced consultants can assist organisations understand their most important value drivers. Merc will then work with you to help achieve tangible and lasting improvements in performance.

We combine strong technical capabilities with relevant industry experience and the ability to offer practical, useable advice. Drawing on our extensive knowledge gained from decades of practical and successful commercial experience, our team embrace cross-disciplinary approaches to important business issues.

We offer timely and practical advice to assist your business in helping achieve your goals in the areas of:

- Operations Management
- Business Transformation
- Customer & Operations
- Financial Management
- People & Change
- Policy Management
- Strategy
- Technology



## Business Brokerage

Having the right broker gives you the opportunity to maximise the opportunity from a buying or selling perspective. Allow us to open those doors and deliver beyond your expectations.

As one of the premier security brokers within Ireland we can advise on all aspects of sale or purchase to ensure you get the most value out of the interaction. Our services include:

- Analysis of your business and creation of a Company Information Memorandum
- Financial advice to ensure a tax efficient sales structure
- Determination of the most appropriate sale structure to optimise market value
- Aligning your business with suitable potential buyers in a confidential manner
- Management of the sales process to completion
- Source suitable investment purchasers in the market

Since 2011, Merc Consulting has been dedicated to serving our clients with professionalism, integrity and confidentiality. As an innovative leader in the Business Brokerage industry across the Irish and UK markets we continue to raise the bar by demanding the highest standards of our entire firm.

Our commitment to professional development, customer service excellence and world-class marketing serve to support our two main goals:

- The successful sale of your business
- The identification of value producing investments






## simPRO

simPRO is the leading field service management software solution for Security contractors specialising in service, maintenance and project work. Connect your office to the field crew, deliver exceptional customer service and gain invaluable business insights with automated processes, streamlined workflows and in-depth business reporting.

simPRO offers a range of features for the management of service jobs, project work and asset maintenance, including:

- Comprehensive scheduling, estimating and invoicing
- Real-time office to field connectivity
- Streamlined inventory management
- Supplier catalogue and pricing from a single system
- Integrations with industry-leading accounting packages
- 70+ reports for accurate business insights



*“Building something from the ground up is one of the toughest tasks we as humans can undertake. Partnering with the right consultant is the difference between seeing your creation flourish or flounder, choose wisely”*



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